Keep contact details to a minimum; simply ensure that the employer can get in touch with you.

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# Chris Cunningham

3<sup>rd</sup> year English Language student seeking to further develop existing customer service skills, developed through extensive work experience.

## Work Experience

#### April 2010 - present

## Bartender, The Curlers Rest, Glasgow

Make sure the dates, employer name and job titles are easy to see at a glance.

- Developing customer service skills by serving customers food and drink in a busy bar.
- Ensuring customers are served quickly and accurately, on a busy night dealing with around 40 customers an hour. Able to maintain energy levels and enthusiasm throughout a busy shift.
- Responsible for effectively dealing with customer complaints.

Providing high levels of customer service over the telephone.

- Responsible for providing one to one training to new members of staff, having demonstrated my competence in my role.
- Recently given additional responsibility for cashing up tills, involving an understanding of back office processes and using skills in arithmetic.
- Suggested the bar started a cocktail of the week promotion which has increased takings midweek by 5%.

Summer 2009

#### Customer Service Adviser, Scottish Power, Glasgow

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 Successfully resolving customer complaints and dealing with upset and angry customers in a sympathetic and effective manner. I have received outstanding feedback from managers on my customer service skills.

- Consistently exceeding targets in number of calls I deal with and in up selling new products to customers.
- Quickly developed understanding of complex issues around tariff levels and transfers of energy providers.

## June 2008 - May 2009

## Sales Assistant, Topshop, Stirling

- Providing an excellent service to customers in the shop, including regularly sourcing stock from other stores for customers and providing friendly advice to customers on their purchases.
- Maintaining high levels of customer service even when the shop is very busy and there is a lot of pressure to serve customers quickly.
- Developing skills in visual merchandising, to ensure that the shop visuals enhance customer's experience and make the shop easier to navigate.
- Identified an opportunity to generate positive publicity for the store by organising a fundraising fashion show with clothes from Topshop.

Where possible try to explain what you did and any **results** you achieved.

Bullet points make your CV much easier to read – try to aim for 2-3 lines per point.

